

# Chicago Meat Authority Career Opening



## Entry Level, Inside Sales Person

Are you smart, assertive and capable of delivering results?  
Do you have a contagious, positive attitude? Do you want to make more money?  
If you do everything full-force and work with integrity that is visible to others, this job is for you.

Chicago Meat Authority [CMA] is privately held, growing from \$6 to over \$70 million in sales in just 15 years. Employing over 300 people on three shifts, CMA specializes in delivering customized, value-added beef and pork products primarily to customers in the U.S. and also across the world.

### Primary accountabilities

- Generate sales with company-generated prospect lists
- Prospect new business opportunities, with a close rate that meets or exceeds sales goals.
  - Identify and target potential clients and ensure that all business opportunities are optimized, using internal and external contacts.

### Required Skills

- Be able to cold call prospects, develop leads and identify referrals
- Must be a closer!
- Problem Solving
- Computer skills, including Excel, Word and Use of the Internet.

### Personal Traits

- Independent self starter and team player
- Superior interpersonal and communication skills
- Ability to prioritize and multi-task, organizing own workload to maintain high quality and output while achieving set deadlines and targets
- Polished and professional demeanor and appearance
- Leads with integrity, is reliable, trustworthy, mature and self-confident

**Office Location: 1120 West 47<sup>th</sup> Place, Chicago, IL 60609**

### Please Send Resumes to:

Human Resources, PO Box 9365, Chicago, IL 60609  
Emails appreciated, send to [recruiting@chicagomeat.com](mailto:recruiting@chicagomeat.com) or Fax to 773-254-5851, Attn: HR

**Disclaimer** - The statements herein are intended to describe the general nature and level of work being performed by the employee in this position. They are not intended to be construed as an exhaustive list of all responsibilities, duties and skills required of an employee.